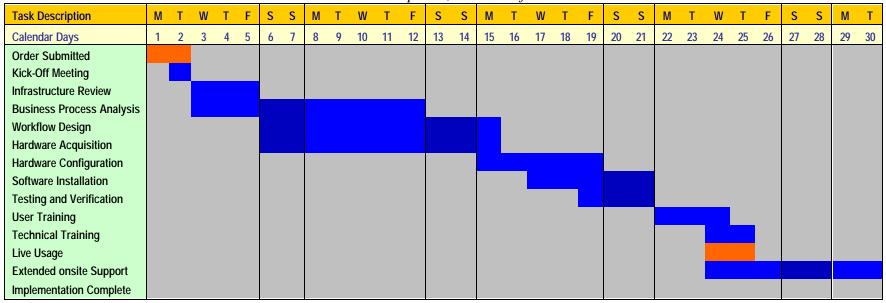


Pro-Forma Project Plan Up to Ten Users

The following graphic illustrates a typical timeline for an Intranet Quorum (IQ) implementation to be completed. Actual implementations may vary based on dependencies such as time to acquire hardware, organization schedules, data conversion needs, custom development, and other factors.



The process begins with a kickoff meeting and infrastructure review. This review will include a site survey document that is completed together with LMIT and customer staff. A Business Process Analysis is then conducted to determine workflow rules within the customer organization. Workflow designs are then constructed to conform to these rules. Hardware acquisition is the biggest variable from customer to customer. Once hardware is received it can be configured and the software components including the operating system, database, and application software can be installed. Upon successful installation, classroom training can begin with ten to twelve students per session. Technical training is generally provided on a more consultative basis. When training is completed, users begin live operation with LMIT staff available during an extended onsite support period in which lessons learned, configuration changes, and general support questions can be answered on a one on one basis.